

#### Unity in Baltic diversity



#### Destination - Baltic Sea Region







### Multi-country products Manual 1998 1999

Denmark
Estonia
Finland
Germany
Latvia
Lithuania
Norway
Poland
Russia
Sweden

BTC promotes the natural and sustainable development of travel and tourism within and to the Baltic Sea region.

BTC

Baltic Sea Tourism Commission



#### System

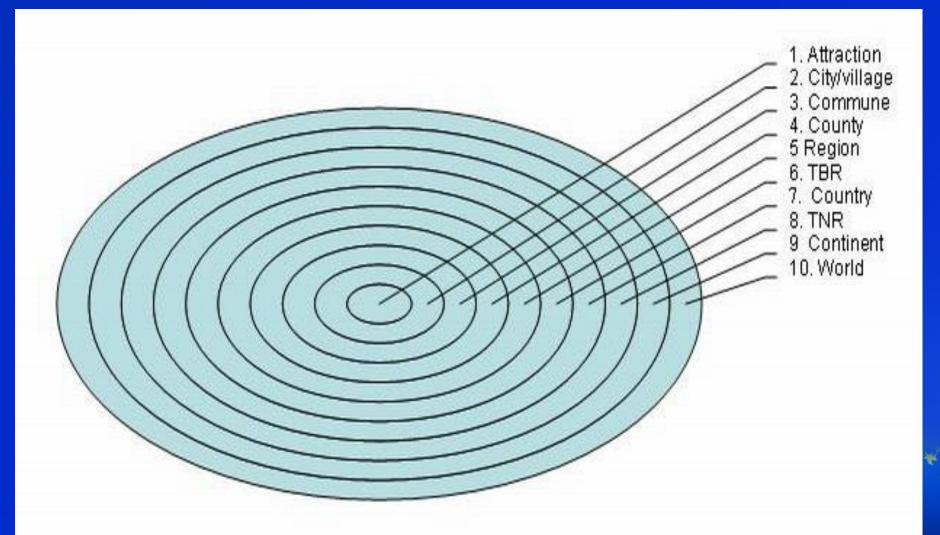
Tourism

Destination Area

Tourism
Generating Area



#### **Destination**



#### Attraction



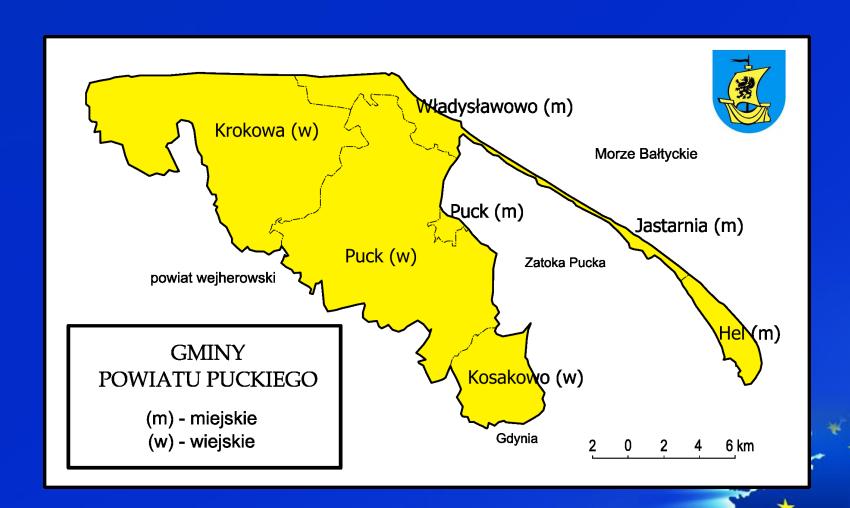
#### City or village – Jantar



#### Commune



#### County



#### Region



#### **Crossborder region**



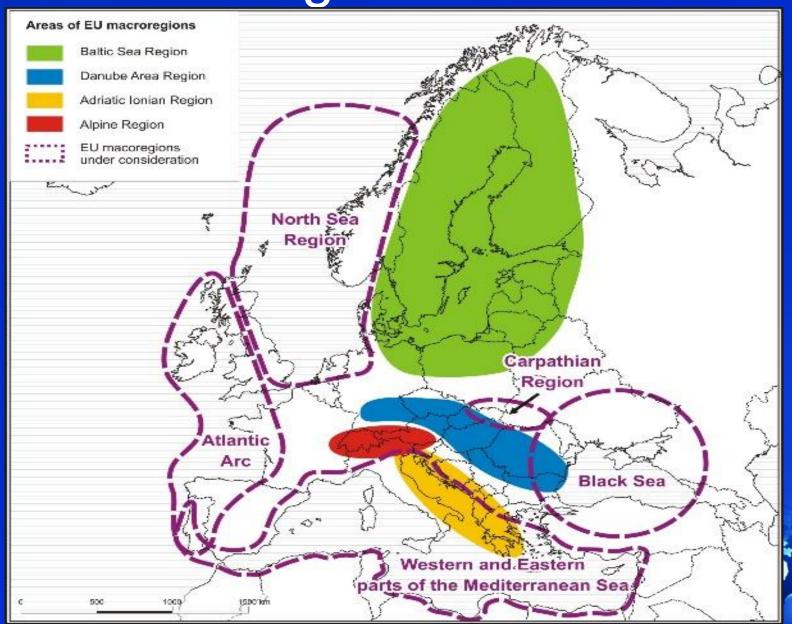




Country



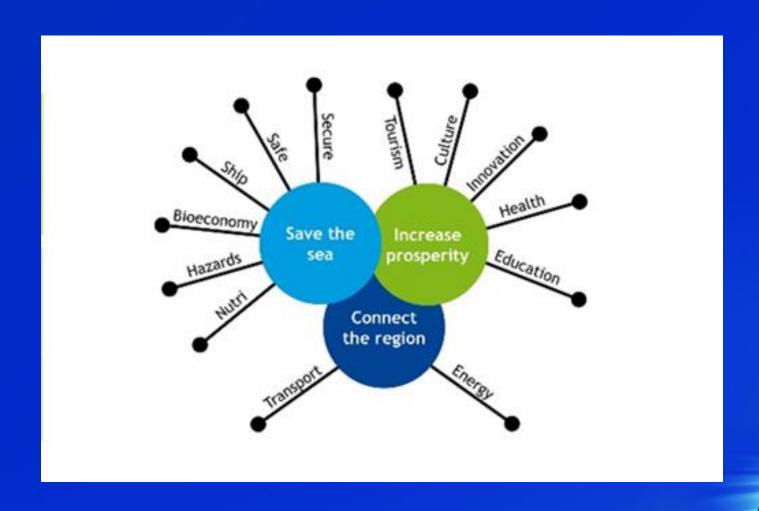
#### EU macroregions



#### EU macroregional strategies



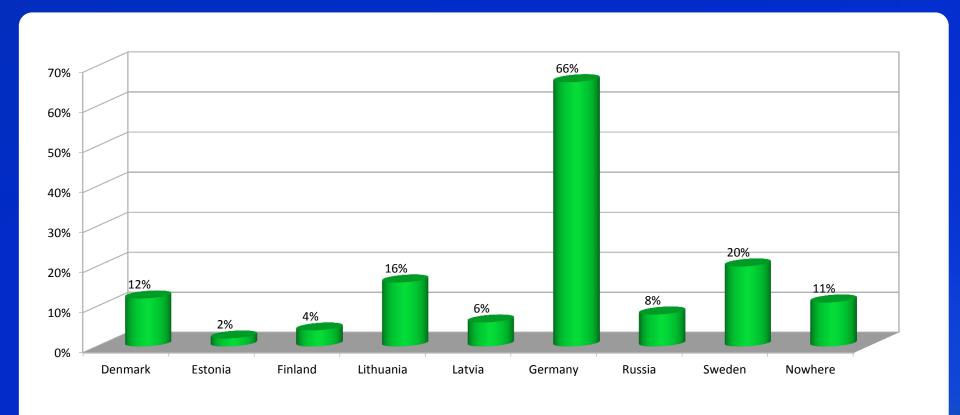
#### Tourism a priority



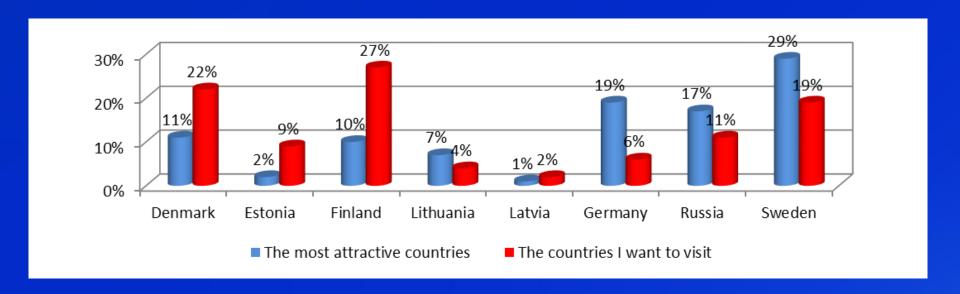
#### Aims and methodology

- The authors analysed the tourism image and attractiveness of this Region among Polish tourists.
- Students from the Gdynia Maritime University participated in this research.
- The research method was a diagnostic survey which was conducted using questionnaires.
- The questionnaire contained eight elements, including open and closed questions, allowing to select one or multiple answers from a defined list.

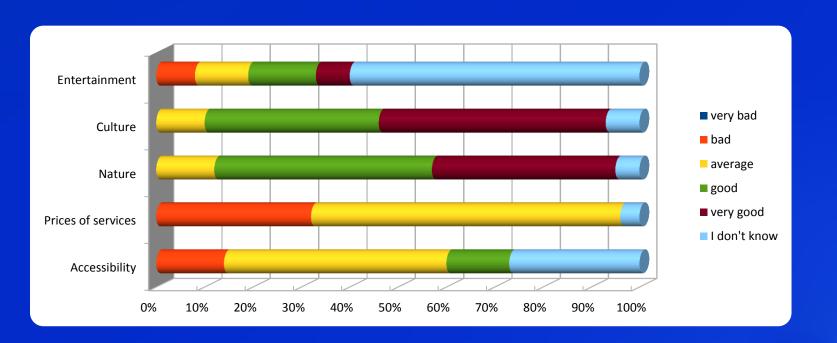
## Which of the Baltic countries have you ever visited?



## Which of the Baltic countries, is the most attractive for tourists, and which one would you like to visit?



# How would you assess the elements that relate to the tourismattractiveness of the countries in the Baltic Sea Region?



#### Conclusion

- 1. Poles know little about the Baltic Sea Region.
- 2. The Baltic countries are not among their favourite destinations.
- 3. No intensive promotional campaigns have been conducted in Poland.
- 4. None of the Baltic countries (apart from Lithuania) have included Poland as a priority market
- 5. Poor knowledge about the Region combined with lack of motivation to visit the Baltic countries is an obstacle to the Baltic integration

# Thank you for your attention Visit Baltic Sea Region the first EU macroregion!